

The logo for SMART DISHA is displayed at the top. It consists of the word "SMART" in red, bold, sans-serif capital letters, followed by "DISHA" in white, bold, sans-serif capital letters. A small yellow triangle is positioned above the letter 'i' in "DISHA". The entire logo is set against a red background.

The Center for Lifelong Learning

Course:

Advance Diploma in Financial Market Module



The Center for Lifelong Learning

ABOUT US

Smart Disha Academy is the education & research arm of Smart Workforce Pvt.Ltd. Since its establishment in 2014, Smart Disha has been providing quality training and education pathways for a diverse group of audience. We believe success begins with clarity of purpose with a right direction, therefore, we at Smart Disha works on a unique approach called "KISS Yourself" which helps you to understand your purpose and direct you step by step towards your success. KISS Yourself stands for – Know, Improve, Steer & Serve Yourself

Module: 1

CAPITAL TRADING (DEALERS) MODULE COURSE CONTENT

1. INTRODUCTION TO INVESTMENT AND DIFFERENT FINANCIAL PRODUCTS

- WHAT ARE THE BASIC OF INVESTMENT?
- INVESTMENT AVENUES
- INVESTMENT QUOTES
- WHY SHOUD INVESTED IN STOCK MARKET

3. TRADING MEMBERSHIP

- STOCK BROKER
- MEMBERSHIP IN NSE
- NEW MEMBERSHIP CRITERIA
- CORPORATE STRUCTURE
- CAPITAL ADEQUACY
- CONTINUING MEMBERSHIP
- SUSPENSION AND EXPULSION OF MEMBERSHIP
- CLIENT BROKER RELASHIONSHIP
- SUB BROKER
- AUTHORIZED PERSONS
- DISPUTE ARBITRATION ANDAPPEAL
- DISPUTE ARBITRATION ANDAPPEAL

2. AN OVERVIES OF INDIAN FINANCIAL MARKETS

- | | | |
|--------------------------------------|-------------------------------|------------------------|
| • UNDERSTANDING THE FINANCIAL SYSTEM | • WHAT IS DEPOSITORY | • DEMATERIALISATION |
| • TYPES OF SECURITIES | • MARKET CAPITALIZATION | • CLEARING CORPORATION |
| • EQUITY SHARES | • MARKET CAPITALIZATION RATIO | • INVESTOR PROTECTION |
| • DEBEBTURES | • TRUNOVER | • DIRECT MARKET ACCESS |
| • BONDS | • TRUNOVER RATIO | • ASBA |
| • STOCK EXCHANGE | • MARKET SEGMENT | • ICDR |
| • PRIMARY MARKET | • CAPITAL MARKET | • SLB |
| • SECONDORY MARKET | • WHOLSALE DEBT MARKET | • INDIA VIX |
| • IPO, FPO, RIGHT ISSUE | • FUTURE & OPTION MARKET | |
| • BOOK BUILDING | • CURRENCY DERIVATIVE MARKET | |
| • MARKET INDEX | • DEMUTUALISATION | |

4. TRADING

- | | | |
|-------------------------------------|-----------------------------|----------------------------|
| • OPEN OUTCRY SYSTEM | • NORMAL MARKET | • SNAP QUOTE |
| • ONLINE TRADING | • AUCTION MARKET | • ONLINE BACKUP |
| • TRADING NETWORK | • ODD LOT MARKET | • BASKET TRADING |
| • ADVANTAGE OF SCREEN BASED TRADING | • RETAIL DEBT MARKET | • ACTIVE AND PASSIVE ORDER |
| • WHAT IS ORDER MANAGEMENT | • HIERARCHY IN STOCK MARKET | • INDEX INQUIRY |
| • TIME CONDITION | • MARKET PHASES | • PRICE FREEZE |
| • PRICE CONDITION | • NEAT LOGGING ON | • PRICE BANDS |
| • ORDER MATCHING | • NEAT SCREEN | • CIRCUIT BREAKERS |
| • MARKET TYPES | • ACTIVITY LOG | • INTERNET BROKING |

Module: 1

CAPITAL TRADING (DEALERS) MODULE COURSE CONTENT

5. CLEARING, SETTLEMENT AND RISK MANAGEMENT

- KEY TERMINOLOGIES
- FUNDS PAY-IN, SECURITIES PAY-IN
- FUNDS PAY-OUT, SECURITIES PAY-OUT
- CLEARING CORPORATION
- CLEARING MEMBER
- CLEARING BANKS
- DEPOSITORIES
- HOW THE TRADE TAKE PLACE?
- SETTLEMENT PROCESS
- SETTLEMENT CYCLE
- COUNTER PARTY RISK
- SYSTEM RISK
- VAR
- ELM
- MTM
- CROSS MARGINING
- PENALTY FOR MARGIN SHORTFALL
- NUMBERING SYSTEM OF ISIN

6. LEGAL FRAMEWORK

- SETTLEMENT CYCLE
- MAIN LEGISLATIONS
- SCRA, 1956
- SEBI ACT
- DEPOSITORY ACT
- INDIAN CONTRACT ACT
- INCOME TAX ACT

7. TIME VALUE OF MONEY

- BASIC TIME VALUE CONCEPTS
- VARIABLES OF IN INTEREST COMPUTATIONS
- SIMPLE AND COMPOUND INTERESTS
- FUTURE VALUE OF SINGLE CASH FLOW
- ANNUITY COMPUTATIONS
- FUTURE VALUE OF AN ANNUITY
- PRESENT VALUE OF A SINGLE CASH FLOW

4. TRADING

- WHAT IS FUNDAMENTAL VALUATION?
- INDUSTRY ANALYSIS
- ODD LOT MARKET
- CORPORATE ANALYSIS
- FINANCIAL ANALYSIS
- RATIO ANALYSIS
- TYPES OF INVESTOR
- GENERAL DO'S AND DON'TS FOR INVESTOR

EQUITY DERIVATIVES MARKET COURSE CONTENT

1. INTRODUCTION TO DERIVATIVES

- WHAT IS DERIVATIVE?
- INDIAN DERIVATIVES MARKET
- EXCHANGE TRADED DERIVATIVES IN INDIA
- ECONOMIC FUNCTIONS OF THE DERIVATIVE MARKET
- WHAT ARE DERIVATIVE PRODUCTS
- PARTICIPANTS IN DERIVATIVE MARKET
- TYPES OF DERIVATIVE MARKET

2. UNDERSTANDING INDEX

- WHAT IS AN INDEX
- ECONOMIC SIGNIFICANCE OF INDEX MOVEMENTS
- INDEX CONSTRUCTION ISSUES
- INDEX MANAGEMENT
- MAJOR INDICES IN INDIA
- INDEX DERIVATIVES
- WHAT IS IMPACT COST

3. INTRODUCTION TO FORWARD AND FUTURE

- WHAT IS FORWARD CONTRACT
- SILENT FEATURES OF FORWARD CONTRACT
- WHAT IS FUTURE CONTRACT
- DIFFERENCE BETWEEN FORWARD AND FUTURE MARKET
- FUTURE TERMINOLOGY
- WHAT ARE FUTURE PAYOFFS
- HOW TO CALCULATE FUTURE PRICE
- UNDERSTANDING BETA
- HOW TO APPLY STOCK FUTURE
- HOW TO USE STOCK FUTURE IN SPECULATION
- HEDGING
- HOW A HEDGER USE NIFTY FUTURE

4. INTRODUCTION TO OPTIONS

- WHAT IS AN OPTION
- OPTION TERMINOLOGY
- CALLS AND PUTS
- MONEYNES OF THE OPTIONS
- COMPARISON BETWEEN FUTURES AND OPTIONS
- OPTION PAY OFF AND ITS TYPES
- APPLICATION OF OPTIONS IN CASE OF HEDGING
- WHAT IS OPTION GREEKS
- THE GREEKS
- HOW A HEDGER USE NIFTY FUTURE

5. OPTION TRADING STRATEGIES

- SPREAD STRATEGY
- LONG STRADDLE
- SHORT STRADDLE
- LONG STRANGLE
- SHORT STRANGLE
- COVERED CALL STRATEGY
- COLLAR STRATEGY
- LONG CALL BUTTERFLY

Module: 2

EQUITY DERIVATIVES MARKET COURSE

CONTENT

6. TRADING SYSTEMS

- TRADING OF DERIVATIVE CONTRACTS:
- RING TRADING
- SCREEN BASED TRADING
- NEAT SYSTEM
- ENTITIES IN TRADING SYSTEM
- NEAT SYSTEM HIERARCHY
- CLIENT- BROKER RELATIONSHIP IN DERIVATIVE SEGMENT
- ORDER TYPES AND CONDITIONS
- TRADER WORK STATION
- PLACING ORDERS ON THE TRADING SYSTEM
- CONTRACT SPECIFICATION

7. CLEARING AND SETTLEMENT SYSTEM

- WHAT IS CLEARING
- WHAT IS SETTLEMENT
- CLEARING ENTITIES
- CLEARING MECHANISM
- SETTLEMENT PROCEDURE
- COMPUTATION OF MTM
- RISK MANAGEMENT
- MARGIN SYSTEM IN F&O
- SPAN MARGIN
- CLIENT MARGIN REPORTING
- CROSS MARGINING
- CALENDAR SPREAD MARGIN

8. REGULATORY FRAMEWORK, ACCOUNTING AND TAXATION

- SECURITIES CONTRACT REGULATION ACT, 1956
- SEBI ACT, 1992
- FORMS OF COLLATERAL 's ACCEPTABLE AT NSCCL
- PROFESSIONAL CLEARING MEMBERS
- REGULATION FOR DERIVATIVE TRADING
- DERIVATIVE TRADING FRAMEWORK
- POSITION LIMITS IN EQUITY DERIVATIVE MARKET
- ACCOUNTING FOR FUTURE AND OPTION CONTRACTS
- ACCOUNTING FOR EQUITY INDEX / STOCK FUTURE
- ACCOUNTING AT THE TIME OF DAILY SETTLEMENT
- ACCOUNTING FOR OPEN POSITION
- ACCOUNTING AT THE TIME FINAL SETTLEMENT
- ACCOUNTING IN CASE OF DEFAULT
- ACCOUNTING FOR EQUITY INDEX / STOCK OPTIONS
- ACCOUNTING FOR OPEN OPTION POSITION
- TAXATION OF DERIVATIVE TRANSACTION

9. SALES PRACTICES AND INVESTORS PROTECTIONS SERVICES

- HIGH RETURN OR RISK FREE INVESTMENT
- INVESTMENT ADVISOR SERVICES
- UNSUITABLE INVESTMENT RECOMMENDATIONS
- CHURING
- UNDERSTANDING RISK PROFILE OF THE INVESTORS
- GRIEVANCE REDRESSAL MECHANISM FOR INVESTORS
- ARBITRATION
- SEBI COMPLAINTS REDRESS SYSTEM
- DO's INVESTORS
- DON'Ts INVESTORS

Module: 3

CURRENCY DERIVATIVE MARKET COURSE CONTENT

1. INTRODUCTION TO CURRENCY MARKETS

- HISTORY OF FOREIGN EXCHANGE MARKETS
- FOREX MARKET
- MAJOR CURRENCY
- WHAT A CURRENCY PAIR
- WHAT IS TWO WAY QUOTES
- APPRECIATION/DEPRECIATION
- WHAT IS RBI REFERENCE RATE
- SETTLEMENT DATE OR VALUE DATE
- OTC FORWARD MARKET
- WHAT IS CROSS RATE
- IMPACT OF MARKET FACTORS
- ECONOMIC INDICATORS
- GDP
- RETAIL SALES
- INDUSTRIAL PRODUCTION
- CONSUMER PRICE INDEX
- NONFARM PAYROLLS
- CENTRAL BANK MEETING AND KEY DECISIONS

2. FOREIGN EXCHANGE DERIVATIVES

- DERIVATIVE DEFINATION
- CURRENCY DERIVATIVES
- DERIVATIVE DEFINED IN RBI ACT
- WHAT ARE DERIVATIVE PRODUCTS
- FORWARD/FUTURE/OPTIONS
- WHAT IS SWAPS
- INTEREST RATE SWAPS
- CURRENCY SWAPS
- PARTICIPANTS IN DERIVATIVE MARKET
- SPECULATORS/HEDGERS/ARBITRAGEURS
- ECONOMIC FUNCTIONS OF DERIVATIVE MARKETS

3. EXCHANGE TRADED CURRENCY FUTURES

- HISTORY OF CURRENCY FUTURES IN INDIA
- EXCHANGE TRADED CURRENCY FUTURES
- FUTURESTERMINOLOGY
- SPOT PRICE
- FUTURE PRICE
- CONTRACT CYCLE
- EXPIRY DATE
- CONTRACT SIZE
- INITIAL MARGIN
- MTM MARGIN
- RATIONALE BEHIND CURRENCY FUTURES
- DISTINCTION BETWEEN FUTURE AND FORWARD CONTRACTS
- BENEFIT OF FUTURE TRADING
- LIMITATIONS OF FUTURES
- INTEREST RATE PARITY AND PRICING OF CURRENCY FUTURES

4. STRATEGIES USING CURRENCY FUTURES

- MARKETPARTICIPANTS
- HEDGER
- SPECULATOR
- ARBITRAGEUR
- WHAT IS PAYOFF
- COMBINED POSITION OF FUTUREAND UNDERLYING
- PAYOFF CALCULATION
- INVESTMENT IN ASSETS OUTSIDE INDIA AND REPATRIATION
- SPREAD TRADING
- LIMITATIONS OF CURRENCY FUTURES FOR HEDGERS

Module: 3

CURRENCY DERIVATIVE MARKET COURSE

CONTENT

5. TRADING IN CURRENCY FUTURES

- CONTRACT SPECIFICATIONS OF CURRENCY FUTURES
- TENOR OF FUTURE CONTRACTS
- WHAT IS TRADE WORK STATION
- DISSEMINATION OF OPEN, HIGH, LOW AND LTP
- TRADER WORK STATION SCREEN
- ENTITIES IN THE TRADING SYSTEM
- ORDER TYPE AND CONDITIONS
- TIME CONDITIONS
- PRICE CONDITIONS
- OTHER CONDITIONS
- PRICE LIMIT CIRCUIT FILTER
- RULES, REGULATIONS AND BYE LAWS OF EXCHANGE

6. CLEARING, SETTLEMENT AND RISK MANAGEMENT

- WHAT IS CLEARING
- WHAT IS SETTLEMENT
- CLEARING ENTITIES
- CLEARING MEMBER
- CLEARING BANK
- CLEARING MECHANISM
- REGULATION GUIDELINES ON OPEN POSITION LIMITS
- SETTLEMENT MECHANISM
- MTM SETTLEMENT
- FINAL SETTLEMENT
- RISK MANAGEMENT MEASURES
- WHAT IS CALENDAR SPREAD MARGINS
- SURVEILLANCE

7. ACCOUNTING AND TAXATION

- NAME OF ACCOUNTS
- INITIAL MARGIN CURRENCY FUTURES
- MARK TO MARKET CURRENCY FUTURES
- ACCOUNTING ENTRIES FOR LIVE POSITIONS
- ACCOUNTING ENTRIES FOR EXPIRED OR CANCELLED POSITIONS
- TAXATION OF CURRENCY DERIVATIVE

8. EXCHANGE TRADED CURRENCY OPTIONS

- HISTORY OF CURRENCY OPTION
- WHAT IS OPTION
- OPTION TYPES
- CALL OPTION / PUT OPTION
- OPTION TERMINOLOGY
- MONEYNES OF THE OPTIONS
- ITM/ATM/OTM
- WHAT IS OPTION PREMIUM

- INTRINSIC VALUE AND TIME VALUE
- WHAT IS OPTION GREEKS
- DELTA/GAMMA/THETA/VEGA
- WHAT IS OPTION PAYOFF
- OPTION TRADING STRATEGIES
- LONG CALL/SHORT CALL
- LONG PUT/SHORT PUT
- BULL CALL SPREAD

- BULL PUT SPREAD
- BEAR CALL SPREAD
- BEAR PUT SPREAD
- LONG STRANGLE/SHORT STRANGLE
- LONG STRADDLE/SHORT STRADDLE
- SHORT BUTTERFLY

Module: 3

CURRENCY DERIVATIVE MARKET COURSE CONTENT

9. REGULATORY FRAMEWORK

- REGULATORY FRAMEWORK FOR CURRENCY DERIVATIVES
- SCR(A), 1956
- RBI-SEBI TECHNICAL STANDING COMMITTEE
- THE TERMS OF REFERENCE TO THE COMMITTEE
- FEMA, 1999
- REGULATORY FRAMEWORK FOR EXCHANGES
- REGULATORY FRAMEWORK FOR CLEARING CORPORATIONS
- GOVERNING COUNCIL OF THE EXCHANGE AND CLEARING CORPORATION
- ELIGIBILITY CRITERIA FOR MEMBERS
- WHO CAN NOT BECOME A MEMBER
- REQUIREMENT OF AUTHORIZED PERSON /APPROVED USERS

10. CODE OF CONDUCT AND INVESTOR PROTECTION

- CODE OF CONDUCT FOR BROKERS
- GENERAL PRINCIPLES
- TRADING PRINCIPLES
- GENERAL GUIDELINES
- GRIEVANCE REDRESSAL MECHANISM FOR INVESTORS
- NATURE OF COMPLAINTS
- ARBITRATION

Module: 4

COMMODITY DERIVATIVE MARKET MODULE

1. INTRODUCTION TO DERIVATIVE

- TYPES OF DERIVATIVES: FINANCIAL DERIVATIVES - COMMODITY DERIVATIVES
- PRODUCTS, PARTICIPANTS AND FUNCTIONS
- EXCHANGE-TRADED VERSUS OTC DERIVATIVES

3. INSTRUMENTS AVAILABLE FOR TRADING

- TYPES OF INSTRUMENTS (FUTURE, OPTIONS)
- BASICS
- PAYOFFS

4. PRICING COMMODITY DERIVATIVES

- INVESTMENT ASSETS VERSUS CONSUMPTION ASSETS
- THE COST OF CARRY MODEL
- PRICING FUTURES CONTRACTS ON INVESTMENT COMMODITIES
- PRICING FUTURES CONTRACTS ON CONSUMPTION COMMODITIES
- THE FUTURES BASIS

2. COMMODITY DERIVATIVES

- HOW THEY DIFFER FROM FINANCIAL DERIVATIVES
- WAREHOUSING
- QUALITY OF UNDERLYING ASSETS
- GLOBAL COMMODITIES EXCHANGES
- COMMODITIES EXCHANGES IN INDIA (REGIONAL & NATIONAL)
- COMMODITIES PERMITTED FOR TRADING
- KABRA COMMITTEE REPORT (ROADMAP)
- COMMODITY SPECIFIC ISSUES
- CROPPING AND GROWTH PATTERNS
- GLOBAL AND DOMESTIC DEMAND- SUPPLY DYNAMICS
- PRICE TRENDS AND FACTORS THAT INFLUENCE PRICES

5. USING COMMODITY DERIVATIVE MARKETS

- HEDGING
- SPECULATION
- ARBITRAGE

6. THE NCDEX PLATFORM

- ABOUT NCDEX
- EXCHANGE MEMBERSHIP
- RULES, REGULATIONS, BYELAWS

7. COMMODITIES TO BE TRADED ON THE NCDEX PLATFORM

- TYPES OF COMMODITIES
- BULLION (SILVER & GOLD)
- AGRICULTURAL COMMODITIES

8. TRADING ON THE NCDEX PLATFORM

- CONTRACT SPECIFICATIONS
- TRADING SYSTEM
- ENTITIES IN THE TRADING SYSTEM
- TRADER WORKSTATION
- ORDER TYPES AND CONDITIONS
- EXPOSURE LIMITS

9. CLEARING, SETTLEMENT AND RISK MANAGEMENT

- CALENDAR AND SETTLEMENT SCHEDULE
- POSITION DETERMINATION
- SETTLEMENT MECHANISM - DAILY MARK TO MARKET SETTLEMENT
- SETTLEMENT PRICE - DAILY SETTLEMENT PRICE, FINAL SETTLEMENT PRICE
- MARGINING O INITIAL MARGIN | DAILY MARK TO MARKET MARGIN | OPEN INTEREST LIMITS SECOND LINE OF DEFENSE | NSCCL SPAN@
- FINAL SETTLEMENT - CASH SETTLEMENT - PHYSICAL SETTLEMENT(WAREHOUSING)
- EXCEPTION HANDLING - FUNDS SHORTAGES - DELIVERY SHORTAGES

10. REGULATORY FRAMEWORK

- RULES GOVERNING COMMODITY DERIVATIVES EXCHANGES
- RULES GOVERNING INTERMEDIARIES
- INVESTOR GRIEVANCES, ARBITRATION RULES
- ACCOUNTING AND TAXATION ISSUES

Module: 5

Technical Analysis Module

1. INTRODUCTION TO TECHNICAL ANALYSIS

- WHAT IS TECHNICAL ANALYSIS?
- PRICE ANALYSIS
- THE BASIC ASSUMPTIONS
- STRENGTHS & WEAKNESS OF T.A

2. CANDLESTICKS AND TYPES OF CHART

- LINE CHAT, BAR CHART, CANDLE CHART, RENKO CHART, POINT & FIGURE CHART ETC.
- TYPES OF CANDLESTICKS AND ANALYSIS
- HAMMER, INVERTED HAMMER, DOJI, HANGING MAN, SHOOTING STAR, ENGULFING PATTERNS, PIERCING PATTERNS
- MORNING STAR, EVENING STAR, TASUKI GAP, TWEEZER PATTERNS, THREE WHITE SOLDIERS & BLACK CROW, THREE INSIDE IN & OUT

3. CHART PATTERN STUDY

- SUPPORT & RESISTANCE
- PRACTICAL ANALYSIS OF SUPPORT & RESISTANCE
- S & R ZONES AND REVERSAL LEVELS
- TREND LINES & ITS APPLICATIONS
- TREND LINES WITH DOW THEORY
- HEAD & SHOULDERS AND INVERTED HEAD & SHOULDERS CHART PATTERNS
- DOUBLE TOP & DOUBLE BOTTOM CHART PATTERNS
- ROUNDING TOP & ROUNDING BOTTOMS CHART PATTERNS
- CUP & HANDLE AND INVERTED CUP & HANDLE CHART PATTERNS
- TRIPLE TOP & TRIPLE BOTTOM CHART PATTERNS
- WEDGE PATTERNS, FLAG PATTERNS, PENNANT PATTERNS, TRIANGLE PATTERNS

4. GAP THEORY

- COMMON GAPS
- BREAKAWAY GAPS
- RUNAWAY/ CONTINUATION GAP
- EXHAUSTION GAP
- ISLAND CLUSTER GAP

Module: 5

Technical Analysis Module

5. INDICATORS AND OSCILLATORS

- WHAT ARE INDICATORS AND OSCILLATORS, WHAT THE OFFER?
- TYPES OF INDICATORS
- MOVING AVERAGES, EXPONENTIAL MOVING AVERAGE & USING BOTH TOGETHER
- TREND FOLLOWING INDICATORS
- VOLUME WEIGHTED AVERAGE PRICE (VWAP)
- RELATIVE STRENGTH INDEX (RSI)
- MOVING AVERAGE CONVERGENCE & DIVERGENCE (MACD)
- STOCHASTICS OSCILLATORS (SLOW, FAST, FULL)
- WILLIAMS %R, WILLIAM ALLIGATOR
- RATE OF CHANGE (ROC)
- COMMODITY CHANNEL INDEX (CCI)
- AVERAGE DIRECTIONAL INDEX (ADX)
- AVERAGE TRUE RANGE (ATR)
- MONEY FLOW INDEX (MFI)
- BOLLINGER BANDS (BB)
- ON BALANCE VOLUME (OBV)
- FIBONACCI RETRACEMENT (FIB)

7. DOW THEORY & ELLIOTT WAVE THEORY

- INTRODUCTION TO DOW THEORY
- PRINCIPLES OF DOW THEORY
- SIGNIFICANCE & PROBLEMS OF DOW THEORY
- INTO. ELLIOTT WAVE THEORY
- PRACTICAL APPLICATION OF ELLIOTT WAVE THEORY WITH FUNDAMENTAL CONCEPTS
- ELLIOTT WAVE LEVELS WITH FIBONACCI RETRACEMENTS
- CRITICISM OF ELLIOTT WAVE THEORY

6. TRADING SIGNALS AND STRATEGIES USING ABOVE ALL

- POSITIVE & NEGATIVE DIVERGENCES IN INDICATORS
- OVERBOUGHT & OVERSOLD ZONES
- PREDICTING THE MOMENTUM
- PRICE & VOLUME SENSITIVE TECHNIQUES
- HOW TO USE INDICATORS IN BULL & BEAR MARKETS?
- TRADING MARKET TOOL KIT APPLICATIONS
- ADVANTAGES OF DAY TRADING
- RISKS ASSOCIATED WITH DAY TRADING
- SWING TRADING, SCALPING, FADING, TOP BOTTOM STRATEGIES

8. TRADING PSYCOLOGY & RISK MANAGEMENT

- INTRODUCTION
- RISK MANAGEMENT AND ITS COMPONENTS
- ANALYZE REWARD RISK RATIO, STOP LOSS, TRAIL STOP LOSS, BOOK PROFIT
- QUALITIES OF SUCCESSFUL TRADERS
- PSYCHOLOGIES DURING TRADING
- CASE STUDIES
- GOLDEN RULES OF TRADERS
- DO'S & DON'TS IN TRADING
- RULES TO STOP LOSING TRADING MONEY
- CHOOSING THE PROFITABLE TRADES & STUDYING THE MARKET
- IMPORTANCE OF DISCIPLINE IN TRADING

Module: 6

FUNDAMENTAL ANALYSIS MODULE

1. INTRODUCTION TO FUNDAMENTAL ANALYSIS

- WHAT IS FUNDAMENTAL ANALYSIS?
- WHY IS FUNDAMENTAL ANALYSIS RELEVANT FOR INVESTING?
- EFFICIENT MARKET HYPOTHESIS (EMH)
- ARGUMENTS AGAINST EMH
- STEPS IN FUNDAMENTAL ANALYSIS

2. BRUSHING UP THE BASICS

- CONCEPT OF "TIME VALUE OF MONEY"
- INTEREST RATES AND DISCOUNTS FACTORS
- OPPORTUNITY COST, RISK FREE RATE, EQUITY RISK PREMIUM
- THE BETA, RISK ADJUSTED RETURN (SHARPE RATIO)

3. UNDERSTANDING FINANCIAL STATEMENTS

- WHERE CAN ONE FIND FINANCIAL STATEMENTS
- THE DIRECTORS REPORTS
- THE AUDITORS REPORTS
- FINANCIAL STATEMENTS, BALANCE SHEET, INCOME STATEMENTS, SCHEDULE NOTES & ACCOUNTS
- CASH FLOW STATEMENTS
- FINANCIAL STATEMENT ANALYSIS AND FORENSIC ACCOUNTING
- COMPARATIVE AND COMMON SIZE FINANCIAL STATEMENTS
- FINANCIAL RATIOS (PE, EPS, BV, PEG, EV, ROE, ROCE ETC...)
- DU-PONT ANALYSIS
- CASH CONVERSION CYCLE
- THE SATYAM SCAM AND NEED OF FORENSIC ACCOUNTING

4. VALUATION METHODOLOGIES

- TOP- DOWN VALUATION (EIC ANALYSIS)
- DISCOUNTED CASH FLOW MODELS
- DIVIDEND DISCOUNT MODEL
- FCFF & FDFE BASED DCF
- SUM OF THE PARTS (SOTP)
- PRICE/ EARNINGS RATIO
- PRICE/ BOOK VALUE RATIO
- ENTERPRISE VALUE/ EBITDA RATIO
- PRICE/ SALES RATIO
- SPECIAL CASES OF VALUATION
- IPOs, FINANCIAL SERVICES, NET INTEREST MARGIN (NIM)
- FIRMS WITH NEGATIVE CASH FLOWS, ACQUISITION VALUATIONS, DISTRESSED COMPANIES
- WORKING ALL TOGETHER, CHECKLIST.

Module: 7

Advanced Option Strategy + Smart Disha Algo (Simulated Paper Trading for more than 200 strategy)

1. INTRODUCTION TO OPTIONS

- OPTION TERMINOLOGY

- OPTION PAYOFFS

2. DIFFERENT TYPES OF OPTION STRATEGY

- LONG CALL
- SHORT CALL
- SYNTHETIC LONG CALL
- LONG PUT
- SHORT PUT
- COVERED CALL
- LONG COMBO
- PROTECTIVE CALL

- COVERED PUT
- LONG STRTADDLE
- SHORT STRADDLE
- LONG STRANGLE
- SHORT STRANGLE
- COLLAR
- BULL CALL SPREAD
- BULL PUT SPREAD

- BEAR CALL SPREAD
- BEAR PUT SPREAD
- LONG CALL BUTTERFLY
- SHORT CALL BUTTERFLY
- LONG CALL CONDOR
- SHORT CALL CONDOR

Module: 8

SECURITIES OPERATIONS & RISK MANAGEMENT

1. INTRODUCTION TO THE SECURITIES MARKET

- INTRODUCTION
- SECURITIES MARKET
- MONEY MARKETS
- PRODUCTS TRADED IN INDIAN SECURITIES MARKETS

2. MARKET PARTICIPANTS IN THE SECURITIES MARKET

- INTRODUCTION
- INVESTORS, ISSUERS, INTERMEDIARIES, REGULATORS

3. INTRODUCTION TO SECURITIES BROKING OPERATIONS

- INTRODUCTION TO TRADE LIFE CYCLE
- FRONT OFFICE OPERATIONS
- MIDDLE OFFICE OPERATIONS
- BACK-OFFICE OPERATIONS

4. RISK MANAGEMENT

- WHAT IS RISK MANAGEMENT
- COMPLIANCES AND REGULATORY REPORTING
- CORE SETTLEMENT GUARANTEE FUND

5. CLEARING & SETTLEMENT PROCESS

- | | |
|--|--------------------------------|
| • INTRODUCTION | • SETTLEMENT OF FUNDS |
| • ROLE OF THE CLEARING AGENCY/CORP./HOUSES | • SETTLEMENT OF SECURITIES |
| • CLEARING BANKS AND THEIR FUNCTIONS | • CORPORATE ACTIONS ADJUSTMENT |
| • CLEARING MEMBERS/ CUSTODIANS | • AUCTION OF SECURITIES |
| • DEPOSITORIES & DEPOSITORY PARTICIPANTS | • INVESTOR GRIEVANCE |
| • CLEARING PROCESS | • ARBITRATION |
| • DETERMINATION OF SETTLEMENT OBLIGATIONS - EQUITY SEGMENT | |

6. OTHER SERVICES PROVIDED BY BROKER

- INTRODUCTION
- IPO APPLICATIONS
- TRADING MUTUAL FUNDS UNITS
- PORTFOLIO MANAGEMENT
- DEPOSITORY SERVICES
- RESEARCH REPORT

Module: 9

INVESTMENT ADVISER LEVEL 1

1. INTRODUCTION TO INDIAN FINANCIAL MARKET

- UNDERSTAND THE MACRO-ECONOMIC PARAMETERS OF INDIAN ECONOMY
- UNDERSTAND THE FEATURES OF INDIAN FINANCIAL MARKETS
- KNOW THE STRUCTURE OF INDIAN FINANCIAL MARKETS
- UNDERSTAND THE ROLE OF THE PARTICIPANTS IN THE INDIAN FINANCIAL MARKETS
- KNOW THE ROLE OF VARIOUS REGULATORS REGULATING INDIAN FINANCIAL MARKETS (IN BRIEF)

3. MUTUAL FUNDS

- UNDERSTAND THE MEANING AND FEATURES OF A MUTUAL FUND
- KNOW THE KEY TERMS AND CONCEPTS ASSOCIATED WITH MUTUAL FUNDS
- KNOW THE REGULATORY FRAMEWORK FOR MUTUAL FUNDS
- KNOW THE VARIOUS TYPES OF MUTUAL FUND PRODUCTS
- UNDERSTAND THE TAXATION OF MUTUAL FUND PRODUCTS
- KNOW THE INVESTMENT OPTIONS IN MUTUAL FUNDS
- KNOW THE PROCESSES ASSOCIATED WITH INVESTING IN MUTUAL FUNDS
- UNDERSTAND THE USES AND PROCESSES OF CONDUCTING SYSTEMATIC TRANSACTIONS I

5. MANAGING INVESTMENT RISK

- KNOW THE CONCEPT OF RISK
- KNOW THE COMMON TYPES OF RISK
- UNDERSTAND THE WAYS OF MEASURING RISK

2. SECURITIES MARKET SEGMENTS

- UNDERSTAND THE NATURE, FUNCTIONS AND TYPES OF ISSUES IN PRIMARY MARKETS
- KNOW THE ROLE AND FUNCTION OF SECONDARY MARKETS
- UNDERSTAND THE VARIOUS TYPES OF VARIOUS CORPORATE ACTIONS

4. INVESTMENT PRODUCTS

- UNDERSTAND THE VARIOUS TYPES OF SMALL SAVINGS INSTRUMENTS
- UNDERSTAND THE VARIOUS TYPES OF FIXED INCOME / DEBT INSTRUMENTS
- KNOW THE VARIOUS TYPES OF ALTERNATE INVESTMENTS
- KNOW THE CONCEPT OF DIRECT EQUITY AS AN INVESTMENT OPTION

5. MANAGING INVESTMENT RISK

- UNDERSTAND THE VARIOUS RETURN CONCEPTS
- UNDERSTAND THE CONCEPT OF RETURN
- UNDERSTAND THE CONCEPT OF COMPOUNDING
- KNOW THE COMPUTATION OF REAL RATE OF RETURN VS. NOMINAL RETURN
- KNOW THE COMPUTATION OF TAX ADJUSTED RETURN
- UNDERSTAND THE CONCEPT OF RISK-ADJUSTED RETURNS

Module: 9

INVESTMENT ADVISER LEVEL 1

7. CONCEPT OF FINANCIAL PLANNING

- UNDERSTAND WHAT CONSTITUTES FINANCIAL PLANNING
- KNOW THE NEED FOR FINANCIAL ADVISORY SERVICES
- UNDERSTAND THE SCOPE OF FINANCIAL ADVISORY SERVICES
- UNDERSTAND THE BUSINESS MODEL FOR THE DELIVERY OF FINANCIAL ADVICE TO CLIENT
- UNDERSTAND ASSETS, LIABILITIES AND NET WORTH
- UNDERSTAND THE PREPARATION OF BUDGET
- KNOW THE FINANCIAL PLANNING DELIVERY PROCESS

9. INSURANCE PLANNING

- UNDERSTAND THE NEED FOR INSURANCE IN PERSONAL FINANCE
- LIST THE REQUIREMENTS FOR A RISK TO BE INSURABLE
- UNDERSTAND THE ROLE OF INSURANCE IN PERSONAL FINANCE.
- KNOW THE VARIOUS STEPS INVOLVED IN INSURANCE PLANNING
- KNOW THE TYPES OF INSURANCE PRODUCTS
- UNDERSTAND ABOUT THE LIFE INSURANCE PRODUCTS
- UNDERSTAND ABOUT THE NON-LIFE INSURANCE PRODUCTS
- UNDERSTAND THE LIFE INSURANCE NEEDS ANALYSIS

11. TAX AND ESTATE PLANNING

- UNDERSTAND INCOME TAX PRINCIPLES
- UNDERSTAND TAX ASPECTS OF INVESTMENT PRODUCTS
- LEARN ABOUT THE WEALTH TAX ACT AND ITS IMPLICATION FOR CLIENTS
- KNOW ABOUT ESTATE PLANNING

8. ASSET ALLOCATION AND INVESTMENT STRATEGIES

- KNOW THE VARIOUS ASSET CLASSES
- LEARN ABOUT PORTFOLIO CONSTRUCTION
- UNDERSTAND THE CONCEPT OF PRACTICAL ASSET ALLOCATION AND REBALANCING STRATEGIES
- KNOW THE NEED FOR PORTFOLIO MONITORING AND RE-BALANCING

10. RETIREMENT PLANNING

- UNDERSTAND THE RETIREMENT PLANNING PROCESS
- UNDERSTAND AND ESTIMATE RETIREMENT CORPUS
- DETERMINE THE RETIREMENT CORPUS
- LEARN ABOUT THE VARIOUS RETIREMENT PRODUCTS AND THEIR FEATURES

12. REGULATORY ENVIRONMENT AND ETHICAL ISSUES

- UNDERSTAND THE PROVISIONS OF THE SEBI (INVESTMENT ADVISERS) REGULATIONS, 2013
- UNDERSTAND THE OVERALL FRAMEWORK OF THE REGULATORY SYSTEM
- LEARN ABOUT THE ROLES OF REGULATORS: MOF, MCA, SEBI, RBI, IRDA, PFRDA
- UNDERSTAND THE ROLE OF SELF-REGULATORY ORGANIZATIONS
- UNDERSTAND THE PROVISIONS OF PMLA, 2002
- KNOW THE CODES OF CONDUCT BY SEBI, AMFI, ETC
- KNOW THE ETHICAL ISSUES IN PROVIDING FINANCIAL ADVICE H. UNDERSTAND INVESTOR

Module: 10

INVESTMENT ADVISER LEVEL 1

1. INTRODUCTION TO RESEARCH ANALYST PROFESSION

- PRIMARY ROLE OF RESEARCH ANALYST
- PRIMARY RESPONSIBILITIES OF A R.A
- BASIC PRINCIPLES OF INTERACTION WITH COMPANIES/CLIENTS
- IMPORTANT QUALITIES OF A RESEARCH ANALYST

3. FUNDAMENTALS OF RESEARCH

- WHAT IS INVESTING?
- RESEARCH ON BUSINESSES OF STOCKS
- FUNDAMENTAL ANALYSIS
- TECHNICAL ANALYSIS
- BEHAVIORAL FINANCE

5. INDUSTRY ANALYSIS

- MICHAEL PORTER’S FIVE FORCE MODEL FOR INDUSTRY ANALYSIS
- POLITICAL, ECONOMIC, SOCIO- CULTURAL, TECHNOLOGICAL, LEGAL & ENVIRONMENTAL (PESTLE) ANALYSIS
- BOSTON CONSULTING GROUP (BCG) ANALYSIS
- STRUCTURE CONDUCT PERFORMANCE (SCP)
- KEY INDUSTRY DRIVERS
- REGULATORY ENVIRONMENT/Framework
- SOURCES OF INFORMATION FOR INDUSTRY ANALYSIS

2. INTRODUCTION TO SECURITIES MARKET

- INTRODUCTION TO INDIAN FINANCIAL MARKET
- PRODUCTS DEFINITIONS/ TERMINOLOGY
- TERMINOLOGY IN EQUITY MARKET & DEBT MARKET
- TYPES OF BONDS
- STRUCTURE OF SECURITIES MARKET
- VARIOUS MARKET PARTICIPANTS AND THEIR ACTIVITY
- KINDS OF TRANSACTIONS
- DEMATERIALIZATION AND DEMATERIALIZATION OF SECURITIES

4. ECONOMIC ANALYSIS

- BASIC PRINCIPLE OF MICROECONOMICS
- BASIC PRINCIPLES OF MACROECONOMICS
- INTRODUCTION TO VARIOUS MACROECONOMIC VARIABLES
- SOURCES OF INFORMATION FOR ECONOMICS ANALYSIS

6. COMPANY ANALYSIS – QUALITATIVE DIMENSIONS

- UNDERSTAND BUSINESS AND BUSINESS MODELS
 - QUALITY OF MANAGEMENT (DIRECTORS, GOVERNANCE)
 - PRICING POWER AND SUSTAINABILITY OF THIS POWER
 - ORGANIZATION STRUCTURE
 - STRENGTH, WEAKNESS, OPPORTUNITIES, THREATS ANALYSIS
 - COMPETITIVE ADVANTAGES/ POINTS OF DIFFERENTIATION OVER THE COMPETITORS
- CRITICAL BUSINESS DRIVERS/SUCCESS FACTORS
 - RISK IN BUSINESS
 - COMPLIANCE ORIENTATION OF THE COMPANY
 - DOCUMENTATION ON GUIDANCE VS ACTUALS
 - SOURCES OF INFORMATION FOR ANALYSIS

Module: 10

INVESTMENT ADVISER LEVEL 1

7. COMPANY ANALYSIS – QUANTITATIVE ANALYSIS

- HISTORY OF BUSINESS VS FUTURE OF BUSINESS
- BASICS PROFIT AND LOSS ACCOUNT (P/L)
- BASICS OF BALANCE SHEET
- BASICS OF CASH FLOWS
- CONTINGENT LIABILITIES
- BASICS OF TAXATIONS AFFECTING TO COMPANIES
- IMPORTANT POINTS TO KEEP IN MIND WHILE LOOKING AT FINANCIALS
- QUALITY OF BUSINESS IN THE PAST THROUGH QUANTITATIVE LENSES
- PEEPING IN TO FUTURE WITH CAUTIONS
- PEER COMPARISON
- HISTORY OF EQUITY EXPANSION
- DIVIDEND AND EARNINGS HISTORY
- HISTORY OF CORPORATE ACTIONS
- PHILOSOPHY OF CORPORATE ACTIONS
- OWNERSHIP AND INSIDERS' SALES AND PURCHASE OF STOCKS IN THE PAST

10. QUALITIES OF A GOOD RESEARCH REPORT

- QUALITIES OF A GOOD RESEARCH ANALYST FOR GOOD RESEARCH REPORT
- CHECKLIST BASED APPROACH TO THE RESEARCH REPORTS
- A SAMPLE CHECKLIST FOR INVESTMENT RESEARCH REPORTS

8. VALUATION PRINCIPLES

- DIFFERENCE BETWEEN PRICE AND VALUE
- WHY VALUATIONS ARE REQUIRED
- SOURCES OF VALUE IN A BUSINESS-EARNINGS AND ASSETS
- DISCOUNTED CASH FLOWS MODEL FOR BUSINESS VALUATION
- ABSOLUTE VALUATION VS PRICE VALUE SENSE
- EARNINGS BASED VALUATION MATRICES
- ASSETS BASED VALUATION MATRICES
- RELATIVE VALUATIONS – TRADING AND TRANSACTIONS MULTIPLES
- SUM OF THE PARTS (SOTP) VALUATION
- OTHER VALUATION PARAMETERS IN NEW AGE ECONOMY AND BUSINESS
- CAPITAL ASSET PRICING MODEL
- OBJECTIVE OF VALUATIONS
- SOME IMPORTANT CONSIDERATION IN THE CONTEXT OF BUSINESS VALUATION

10. FUNDAMENTALS OF RISK AND RETURN

- CONCEPT OF RETURN OF INVESTMENT AND RETURN ON INVESTMENT
- CALCULATION OF SIMPLE, ANNUALIZED AND COMPOUNDED RETURNS
- RISK IN INVESTMENT
- CONCEPTS PF MARKET RISK (BETA)
- SENSITIVITY ANALYSIS TO ASSUMPTIONS
- CONCEPT OF MARGIN OF SAFETY
- COMPARISON OF EQUITY RETURNS WITH BOND RETURNS
- BASIC BEHAVIORAL BIASES INFLUENCING INVESTMENTS
- SOME PEARLS OF WISDOM FROM INVESTMENT GURUS ACROSS THE WORLD

Module: 10

INVESTMENT ADVISER LEVEL 1

11. LEGAL AND REGULATORY ENVIRONMENT

- REGULATORY INFRASTRUCTURE IN FINANCIAL MARKETS
- IMPORTANT REGULATIONS IN INDIAN SECURITIES MARKETS
- CODE OF CONDUCT FOR RESEARCH ANALYST
- MANAGEMENT OF CONFLICTS OF INTEREST AND DISCLOSURE REQUIREMENT FOR RESEARCH ANALYSTS

PRACTICALS

- HOW TO WRITE A GOOD RESEARCH REPORT?
- SELECTION OF STOCKS OR ANY SECURITIES
- SOURCES FOR RESEARCH REPORT
- ANALYSING RESEARCH REPORTS OF OTHER INVESTMENT FIRMS
- HOW TO CLONE A REPORT?
- CASE STUDIES OF GOOD RESEARCH REPORTS
- QUALITIES OF GOOD RESEARCH REPORTS
- ROLE OF RESEARCH ANALYST IN OUR FINANCIAL MARKET.

Module: 11

TECHNICAL ANALYSIS: EXTENSION FOR ADFMM COURSE

1. ADVANCED INDICATORS AND ITS PRACTICAL APPLICATIONS

- STOCHASTICS RSI
- ACCUMULATION & DISTRIBUTION LINE (ADL)
- PARABOLIC SAR
- ULTIMATE OSCILLATOR
- ICHIMOKU CLOUD
- ADVANCED USE OF BOLLINGER BANDS
- USE OF VOLUME & OPEN INTEREST (OI)
- PITCH FORK
- AROON
- KNOW SURE THING (KST)
- RELATIVE VIGOR INDEX (RVI)
- SUPER TREND
- VORTEX INDICATOR (VI)
- ELDER'S FORCE INDEX (EFI)
- CHOPPINESS INDEX (CHOP)

2. ADDITIONAL SUPPLIMENTS

- PUTTING ALL TYPES OF CHARTS TOGETHER
- TRADERS SENTIMENTS DURING OPEN MARKET
- LIVE TRADING EXPERIENCE WITH CURRENT MARKET
- FORECASTING TRENDS
- DOW THEORY IN 21ST CENTURY
- STUDYING VOLATILITY, TIME CYCLES, SWINGS, MARKET STRENGTH
- USING TECHNICAL ANALYSIS WITH FUNDAMENTALS
- TECHNICAL ANALYSIS CONTROVERSIES
- UNDERSTANDING DEMAND & SUPPLY
- F&O TRADING WITH TECHNICAL ANALYSIS

3. CREATION OF IDEAS & STRATEGIES IN TO ALGO TRADING FOR SUCCESSFUL EMOTIONLESS TRADING.

Module: 12

ALGO TRADING

ALGO TRADING : FOR AUTOMATED SYSTEM BASED TRADING APPLICATIONS

- WHAT IS ALGO TRADING?
- WHY SYSTEM BASED TRADING IS REQUIRED FOR FUND MANAGEMENT?
- BENEFITS OF ALGO TRADING
- FUTURE OF ALGO TRADING
- KEY KNOWLEDGE REQUIRED FOR ALGO TRADING
- VARIOUS TYPES OF ALGO TRADING
- HOW TO DESIGN YOUR OWN ALGO AS PER YOUR OWN RESEARCH?
- INTRODUCTION TO SMART DISHA ALGO
- BACKTEST REPORTS ON SMART DISHA ALGO STRATEGY
- LAST 2 YEARS TRADING STATISTICS ON SMART DISHA ALGO STRATEGY
- SIMULATED TRADING FOR MORE THAN 200 SMART DISHA ALGO STGY
- CREATION OF PORTFOLIO MANAGEMENT WITH SMART DISHA ALGO
- CREATING YOUR OWN TRADE SET UP WITH SMART DISHA ALGO
- USE OF VARIOUS ARTIFICIAL INTELLIGENCE TOOL FOR TRADE IDENTIFICATION

Module: 13

HYBRID ANALYSIS

THE REAL NEED IN PRACTICAL TRADING WITH A HOLISTICS APPROACH IN PORTFOLIO MANAGEMENT IN SELF AND MULTIPLE ACCOUNTS

- INTEGRATION OF ALL TRADING KNOWLEDGE INTO A CONFIDENT TRADE SETUP
- MIXING OF FUNDAMENTAL ANALYSIS WITH TECHNICAL ANALYSIS AS PER YOUR NEED
- INTEGRATION OF SECTOR ANALYSIS AND HEAT MAP TO SUCCESSFUL TRADE OUTCOME
- OPEN INTEREST ANALYSIS WITH TECHNICAL APPROACH FOR BETTER RESULT
- ALPHA BUY & ALPHA SELL ADVANCE TRADING TOOL SET UP WITH DIVERSIFIED APPLICATION
- TRADE SETUP AS PER THE NEED WITH YOUR RISK AND REWARD CAPACITY
- BASKET TRADING WITH MULTI TERMINAL WITH MULTIPLE ACCOUNTS
- AN CUMULATIVE APPROACH TO MULTISKILLING TRADE SETUP FOR MULTIPLE ACCOUNTS
- SOUND TRADING PSYCHOLOGY WITH A CONVINCING PORTFOLIO MANAGEMENT PLAN
- BUILDING VARIOUS STRATEGY WITH MULTIPLE TARGET APPROACH
- BUILDING OF RESEARCH REPORT THROUGH VARIOUS WEEKLY LIVE STOCK TRADING CONTEST

Module: 14

**BUILDING SUCCESSFUL STRATEGY
FOR PORTFOLIO MANAGEMENT**

Module: 15

**PERSONALITY DEVELOPMENT WITH
ENTRPRENEURSHIP IN BROKING BUSINESS**

SPECIAL FEATURES FOR ADVANCE DIPLOMA COURSES:

- ADVANCE OPTION STRATEGY MODULE
- SECURITY OPERATIONS & RISK MANAGEMENT MODULE
- INVESTMENT ADVISORY & PORTFOLIO MANAGEMENT MODULE
- RESEARCH ANALYST MODULE
- ADVANCE TECHNICAL ANALYSIS
- ALGO TRADING WITH SMART DISHA ALGO WITH MORE THAN 200 STGY FOR SIMULATED TRADING PRACTICE IN LIVE MARKET
- HYBRID ANALYSIS
- BUILDING SUCCESSFUL STRATEGY FOR PORTFOLIO MANAGEMENT
- PERSONALITY DEVELOPMENT WITH ENTRPRENEURSHIP IN BROKING BUSINESS

Thank You

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